

Partner Program Overview

Welcome to Cloudiway's Partner Program, where we believe in collaboration and growth. We understand the importance of building strong relationships with our partners and we are committed to supporting your business objectives.



ACCESS TO TRAINING & DEMONSTRATION
Offer your customers the latest technology in cloud migration solutions.



INCREASED REVENUE OPPORTUNITIES
Incentives & annual awards, co-joint marketing and sales actions.



FAST START FOR PARTNERS
We accelerate support and consulting services for your projects.



CUSTOMER SATISFACTION

Never compromising on the quality of our products and services is how we ensure successful collaborations.

Mike Ammerlaan,
Director of Microsoft 365 Ecosystem marketing at Microsoft Corp

"With years of experience and a new interface, Cloudiway offers a solution to MSPs and IT Professionals."



Who We Are?

Cloudiway is a leading provider of cloud-based solutions for MSPs.

Founded in 2010, Cloudiway is a cloud migration and enterprise coexistence SaaS that help to migrate mailboxes, documents, groups, sites, archives, teams between different productivity and collaboration systems such as Google Workspace and Microsoft 365. Whether it is cross-tenant, on-premises to the cloud, or enterprise coexistence, to migrate small businesses or large corporations, Cloudiway is the company to turn to.

Why Partner With Cloudiway?

Partnering with Cloudiway can help you grow your business, expand your service portfolio, and provide high-quality services to your clients such as:

- **Training and technical demonstrations**
- **Exclusive discounts and sales resources**
- **Co-joint marketing actions**
- **Best in class products and support**

BENEFITS OF BEING A PARTNER WITH CLOUDIWAY

As a partner with Cloudiway, you can enjoy various technical, marketing, and sales benefits that can help you grow your business and better serve your clients:

Technical

- Products & Platform Demonstration
- Free Licenses / Coupons
- Training & dedicated product specialist

Marketing

- Marketing Materials
- Cloudiway Website Promotion
- Co-joint Marketing Actions

Sales

- Dedicated Account Manager
- Sales training
- Sales exclusive discounts
- Incentives & Annual Awards
- Lead Sharing Mechanism



MORE SOLUTIONS

Address many opportunities and capitalize on market trends.



TECHNICAL SUPPORT

Priority access to our experienced technical support team to help you with any technical questions or issues you may have.



CO-MARKETING OPPORTUNITIES

We work with our partners to create joint marketing campaigns to promote our products and increase your brand awareness.

DEDICATED ACCOUNT MANAGER

As a partner, you will have access to a dedicated account manager who will work with you to ensure your partnership is a success.

Your account manager will provide support, answer questions, and help you grow your business.

THEY TRUST US



Microsoft **XPO**Logistics

List Of Partners

Find a Cloudiway partner or reseller all around the world, click on the map:



Join our Partner Program

If you're interested in becoming a Cloudiway partner and taking advantage of the benefits, please fill out the online contact [form here](#). Our team will review your application and contact you to discuss the next steps.

To learn more about how we can help you, contact us at cloudiway.com!